

# Mobility Express and Meraki – When to Choose?

While both Cisco® Mobility Express and Cisco Meraki® solutions are packed with industry-leading features that help customers deliver an outstanding wireless network, they may fit different customer needs. Use the following to help determine which is best for your customer.

Lead with Cisco Mobility Express	Lead with Cisco Meraki Wireless
<p>The customer:</p> <ul style="list-style-type: none"> <li> Has data center-hosted business apps with no plans to move to the cloud</li> <li> Wants an easy-to-set-up solution with enterprise features</li> <li> Is already invested in Cisco wireless and switching and Cisco Prime™ products</li> </ul>	<p>The customer:</p> <ul style="list-style-type: none"> <li> Is comfortable with cloud-based services</li> <li> Wants simple and intuitive central management, provisioning, and visibility</li> <li> Is already invested in Meraki networking</li> </ul>

Cisco Mobility Express Key Capabilities	Key Capabilities in Both Solutions	Cisco Meraki Wireless Key Capabilities
Deployed in campus	Simple to deploy and configure in minutes	Central management of the entire network via a web dashboard from anywhere
IT department not needed	Solutions for organizations with little to no staff	Simple, all-inclusive subscription licensing model and tools
On-site, over-the-air deployment with remote site-by-site management	Cisco advanced practices available out-of-the-box	Easily scales from one to thousands of access points
Able to adjust to full controller deployment	802.11ac Wave 2 standard compliant	Fast and efficient guest access
Effortlessly scales up to 100 access points		Integrated location analytics
Perpetual licenses		Easy to use configuration templates

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