Cisco Mobility Express vs. Aruba Instant Mythbuster

Cisco Mobility Express solution



Combines industry-leading technology with quick deployment and little management complexity.



Delivers an enterprise-class wireless solution that has a virtual WLAN controller functionality built into an access point.



Supports the 802.11ac Wave 2 standard.

This document compares Mobility Express and Aruba Instant and dispels any Cisco myths.

Top Three Aruba Myths about Cisco



- 1. Cisco products take too long to install.
 - Mobility Express installs in under 10 minutes.
 - Administrators will spend a long time reading user guides and clicking checkboxes to get similar Cisco features in Aruba Instant.



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- 2. Cisco prices are too high.
 - Cisco Aironet 1830 or 1850's 802.11ac Wave 2 solution realizes a 20-40 percent price reduction compared to similar Aruba products.
- 3. Aruba has "the industry's only controller-less Wi-Fi Solution".
 - Cisco Mobility Express is a virtualized solution without a physical WLAN controller.

Top Five Things Mobility Express Does that Aruba Doesn't



- 1. Mobility Express solution comes preconfigured with Cisco enterprise-level features.
 - Smaller businesses have the same enterprise features that large-scale companies have—at a fraction of the cost.
- 3. Mobility Express doesn't have much upkeep.
 - Mobility Express is a "set it and forget it" type of solution.
 - No licenses required.
- 5. Cisco delivers industry-leading wireless innovations to smaller organizations.
 - Small-sized organizations face the same challenges that big ones do. Cisco solves those challenges with Mobility Express' enterprise functionality.

- . 2. Mobility Express is scalable.
 - As a simplified single-point managed solution, Mobility Express scales to the size of your business. An enterprisegrade, controller-based network can easily upgrade to Mobility Express without flashing the image.



- 4. Set up Mobility Express anywhere.
 - Mobility Express is compact and quiet.
 - Smaller organizations without a lot of room, can deploy the solution anywhere and not interrupt daily business.

For more information on Cisco Mobility Express, <u>click here</u>.

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